



1ST QUARTERLY REPORT 2026



CONTENTS

- ❑ Company Information
- ❑ Directors' Report
- ❑ Condensed Interim Statement of Financial Position
- ❑ Condensed Interim Statement of Profit or Loss and Other Comprehensive Income
- ❑ Condensed Interim Statement of Changes in Equity
- ❑ Condensed Interim Statement of Cash Flows
- ❑ Notes to the Condensed Interim Financial Statements

COMPANY INFORMATION

BOARD OF DIRECTORS

Mr. Muhammad Aslam Sanjrani
Chairman

Mr. Tomohiro Oshita
President & Chief Executive Officer

Mr. Ryota Hatakeyama
Director & Executive Vice President

Ms. Nargis Ali Akbar Ghaloo
Independent Director

Mr. Mushtaq Malik
Independent Director

Mr. Takashi Muto
Mr. Takuji Umemura

Mr. Muhammad Zahid Hasan
Company Secretary

BANKERS

Allied Bank Limited
Bank Alfalah Limited
Bank Al-Habib Limited
Citibank, N.A.,
Habib Metropolitan Bank Limited
Habib Bank Limited
Standard Chartered Bank (Pakistan) Limited
United Bank Limited

AUDITORS

A.F. Ferguson & Co. Chartered Accountants

LEGAL ADVISOR

Sayeed & Sayeed

REGISTERED OFFICE

D-2, S.I.T.E., Manghopir Road
P.O. Box No. 10714
Karachi-75700, Pakistan
Tel: 111-25-25-25
Email: info@hinopak.com
Website: www.hinopak.com

SHARE REGISTRAR

FAMCO Share Registration Services (Pvt.) Limited
8-F, Near Hotel Faran, Nursery, Block 6,
P.E.C.H.S., Shakra-e-Faisal, Karachi
Tel: 021-34380101-05, 34384621-3
Email: info.shares@famcosrs.com
Website: www.famcosrs.com

AREA OFFICES

Lahore

19 KM, Multan Road, Lahore
Tel: 042-37512003-6
Fax: 042-37512005
Email: hino-lahore@hinopak.com

Islamabad

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Blue Area, Islamabad
Tel: 051-2276234
Fax: 051-2272268
Email: hino-islamabad@hinopak.com

Quetta

Second Floor Room No. 31
Al Zain Center, Zarghoon Road Quetta
Tel: 081-2869174
Fax: 081-2869175
Email: hino-quetta@hinopak.com

Peshawar

2C, Second Floor, Al-Kout Tower,
Near Sarhad University, Ring Road, Peshawar.
Tel: 091-2640055
Email: hino-peshawar@hinopak.com

DIRECTORS' REPORT

For The Quarter Ended June 30, 2026

The total sales of commercial vehicles of all makes in the country during the Apr–Jun 2026 quarter amounted to 2636 units, representing an increase of 37% over the corresponding period last year.

SALES VOLUME

The sale of Hinopak' trucks and buses decreased to 156 units in comparison to the 180 units of corresponding quarter of the last year.

SALES REVENUE

Sales revenue for the current quarter decreased to Rs. 3.28 billion from Rs. 3.96 billion in the corresponding quarter of last year. The Company recorded a gross profit of Rs. 544.44 million compared with Rs. 845.56 million in the corresponding quarter of last year.

FINANCE COST

Finance cost for the current quarter decreased to Rs. 71.34 million from Rs. 146.72 million in the corresponding quarter of last year. The principal component of current finance cost was the mark-up on short-term borrowings, amounting to Rs. 65.31 million.

PROFIT AFTER TAX

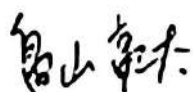
Profit after tax stood at Rs. 209.69 million compared with Rs. 416.82 million in the corresponding quarter of last year, resulting in earnings per share of Rs. 8.45 compared with Rs. 16.81 in the same quarter last year.

FUTURE OUTLOOK

The performance of the commercial vehicle market during the quarter under review reflected an improvement in economic activity, supported by moderating inflation, improved liquidity conditions, and relative stability in the exchange rate. These factors contributed positively to business confidence and demand dynamics.

Looking ahead, while challenges arising from elevated energy prices, market volatility, and supply chain disruptions resulting from prevailing geopolitical developments continue to pose risks, the Company remains cautiously optimistic. With continued emphasis on cost optimization, operational efficiency, and prudent financial management, the Company remains committed to delivering sustainable growth and creating long-term value for its stakeholders.

We express our sincere gratitude to our parent companies for their steadfast support, to our customers for their continued trust in our products, and to the entire Hinopak team including staff, vendors, dealers, and business partners—for their dedication and commitment during this period.



Director

Date: July 28, 2026



Chief Executive Officer

1st Quarterly Report 2026

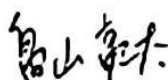
CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION
AS AT JUNE 30, 2026

	Note	(Unaudited) June 30, 2026	(Audited) March 31, 2026
		(Rupees '000)	
ASSETS			
Non-current assets			
Property, plant and equipment	5	3,160,883	3,190,641
Intangible assets	6	6,220	7,165
Long-term investments	7	-	-
Long-term loans		114,047	107,026
Long-term deposits		7,536	7,536
Employee benefit prepayments		13,299	4,852
		<u>3,301,985</u>	<u>3,317,220</u>
Current assets			
Inventories		4,275,980	5,491,120
Trade receivables	8	235,369	384,788
Loans and advances		70,074	55,730
Trade deposits and prepayments	9	37,711	46,700
Refunds due from the government - sales tax		-	121,830
Other receivables		100,090	97,130
Taxation - payments less provision		1,373,982	1,364,727
Short term Investment		250,000	250,000
Cash and bank balances	10	18,993	252,345
		<u>6,362,199</u>	<u>8,064,370</u>
Non-current assets held for sale		185,000	185,000
TOTAL ASSETS		<u>9,849,184</u>	<u>11,566,590</u>
EQUITY AND LIABILITIES			
Share capital and reserve			
Issued, subscribed and paid-up capital	11	248,011	248,011
Capital Reserve			
Revaluation surplus on land and buildings		2,344,197	2,361,066
Share premium		2,771,525	2,771,525
Revenue Reserve			
General reserve		291,000	291,000
Accumulated profit		620,038	393,480
TOTAL SHAREHOLDER'S EQUITY		<u>6,274,771</u>	<u>6,065,082</u>
LIABILITIES			
Non-current liabilities			
Deferred taxation		79,994	81,113
Employee benefit obligations		93,141	102,559
		<u>173,135</u>	<u>183,672</u>
Current liabilities			
Trade and other payables	12	2,255,454	2,444,454
Short-term borrowings - secured	13	789,252	2,533,528
Advances from customers		253,518	326,978
Sales tax payable		90,178	-
Unclaimed dividend		12,876	12,876
		<u>3,401,278</u>	<u>5,317,836</u>
TOTAL LIABILITIES		<u>3,574,413</u>	<u>5,501,508</u>
Contingencies and commitments	14		
TOTAL EQUITY AND LIABILITIES		<u>9,849,184</u>	<u>11,566,590</u>

The annexed notes 1 to 25 form an integral part of these condensed interim financial statements.



Chief Financial Officer



Director



Chief Executive Officer

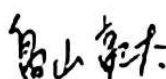
CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE QUARTER ENDED JUNE 30, 2026 - (UNAUDITED)

	Note	June 30, 2026 (Rupees '000)	June 30, 2025
Revenue from contracts with customers	15	3,278,127	3,961,557
Cost of sales		<u>(2,733,683)</u>	<u>(3,115,994)</u>
Gross profit		544,444	845,563
Distribution cost		(126,641)	(113,909)
Administration expenses		(126,929)	(117,297)
Other income	16	49,766	30,637
Other expenses	17	(18,516)	(34,228)
Reversal of impairment on trade receivables and deposits		<u>503</u>	<u>2,670</u>
Profit from operations		322,627	613,436
Finance costs	18	<u>(71,338)</u>	<u>(146,716)</u>
Profit before income tax and levies		251,289	466,720
Levy - minimum tax	19	<u>(42,719)</u>	<u>(53,039)</u>
Profit before income tax		208,570	413,681
Income tax	20	<u>1,119</u>	<u>3,136</u>
Profit after income tax		209,689	416,817
Other comprehensive income for the period:			
Items that will not be reclassified subsequently to Profit or Loss		-	-
Total comprehensive income for the period		<u>209,689</u>	<u>416,817</u>
Earnings per share - basic and diluted	21	<u>Rs. 8.45</u>	<u>Rs. 16.81</u>

The annexed notes 1 to 25 form an integral part of these condensed interim financial statements.



Chief Financial Officer



Director



Chief Executive Officer

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY
FOR THE QUARTER ENDED JUNE 30, 2026 - (UNAUDITED)

	Issued, subscribed and paid-up capital	Capital Reserve		Revenue Reserve		Total
		Revaluation Surplus	Share Premium	General Reserve	Accumulated profit / (loss)	
		(Rupees '000)				
Balance as at April 1, 2025	248,011	2,351,916	2,771,525	291,000	(209,109)	5,453,343
Transferred from surplus on revaluation of land and building on account of incremental depreciation - net of deferred tax	-	(32,124)	-	-	32,124	-
Total comprehensive income for the quarter ended June 30, 2025						
- Profit for quarter ended June 30, 2025	-	-	-	-	416,817	416,817
Balance as at June 30, 2025	<u>248,011</u>	<u>2,319,792</u>	<u>2,771,525</u>	<u>291,000</u>	<u>239,832</u>	<u>5,870,160</u>
Balance as at April 1, 2026	248,011	2,361,066	2,771,525	291,000	393,480	6,065,082
Transferred from surplus on revaluation of land and building on account of incremental depreciation - net of deferred tax	-	(16,869)	-	-	16,869	-
Total comprehensive income for the quarter ended June 30, 2026						
- Profit for the quarter ended June 30, 2026	-	-	-	-	209,689	209,689
Balance as at June 30, 2026	<u>248,011</u>	<u>2,344,197</u>	<u>2,771,525</u>	<u>291,000</u>	<u>620,038</u>	<u>6,274,771</u>

The annexed notes 1 to 25 form an integral part of these condensed interim financial statements.

Chief Financial Officer

Director

Chief Executive Officer

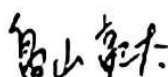
CONDENSED INTERIM STATEMENT OF CASH FLOWS
FOR THE QUARTER ENDED JUNE 30, 2026 - (UNAUDITED)

	Note	June 30, 2026	June 30, 2025
		(Rupees '000)	
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from / (used in) operations	22	1,803,644	(1,242,407)
Return on PLS savings accounts and deposits		8,859	3,410
Income tax and levies paid		(51,974)	(148,601)
Mark-up paid on short-term borrowings		(205,537)	(30,116)
Employee benefits paid		(20,174)	(24,305)
(Increase) / decrease in long-term loans and advances		(7,021)	2,905
Net cash generated from / (used in) operating activities		1,527,797	(1,439,114)
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchases of property, plant and equipment		(25,273)	(7,710)
Proceeds from sale of property, plant and equipment		8,400	3,806
Net cash used in investing activities		(16,873)	(3,904)
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayment of short-term borrowings		(303,521)	-
Net cash used in financing activities		(303,521)	-
Net increase / (decrease) in cash and cash equivalents		1,207,403	(1,443,018)
Cash and cash equivalents at beginning of the period		(1,477,072)	(424,759)
Cash and cash equivalents at end of the period	23	(269,669)	(1,867,777)

The annexed notes 1 to 25 form an integral part of these condensed interim financial statements.



Chief Financial Officer



Director



Chief Executive Officer

1. THE COMPANY AND ITS OPERATIONS

Hinopak Motors Limited (the Company) is incorporated in Pakistan as a public limited company under the repealed Companies Ordinance, 1984 (now Companies Act, 2017) and is listed on Pakistan Stock Exchange.

The Company's principal activity is the assembly, progressive manufacturing and sale of Hino buses and trucks. The registered office of the Company is at D-2, S.I.T.E., Manghopir Road, Karachi.

The Company is a subsidiary of Hino Motors Limited, Japan and the ultimate parent of the Company is ARCHION Corporation, Japan .

These condensed interim financial statements do not include all the information required to be contained in the annual financial statements and therefore should be read in conjunction with the annual audited financial statements of the Company for the year ended March 31, 2026.

2. BASIS OF PREPARATION

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of, directives and notifications issued under the Companies Act, 2017.

Where the provisions of, directives and notifications issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of, directives and notifications issued under the Companies Act, 2017 have been followed.

2.1 Changes in accounting standards, interpretations and pronouncements

a) Standards and amendments to approved accounting and reporting standards that are effective

There are certain amendments and interpretations to the accounting and reporting standards which are mandatory for the Company's annual accounting period which began on April 1, 2026. However, these do not have any significant impact on the Company's financial statements and, therefore, have not been disclosed in these condensed interim financial statements.

b) Standards and amendments to approved accounting and reporting standards that are not yet effective

There are certain amendments and interpretations to the accounting and reporting standards that will be mandatory for the Company's annual accounting periods beginning on or after April 1, 2027. However, these will not have any impact on the Company's financial statements and, therefore, have not been disclosed in these condensed interim financial statements.

3. ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the financial statements for the year ended March 31, 2026.

4. ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

The preparation of condensed interim financial statements in conformity with accounting and reporting standards requires management to make estimates, assumptions and use judgements that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.

Judgements and estimates made by the management in the preparation of these condensed interim financial statements are the same as those that were applied to financial statements as at and for the year ended March 31, 2026.

The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended March 31, 2026.

(Unaudited)	(Audited)
June 30,	March 31,
2026	2026
(Rupees '000)	

5. PROPERTY, PLANT AND EQUIPMENT

Operating fixed assets - note 5.1	3,160,883	3,190,641
	<u>3,160,883</u>	<u>3,190,641</u>

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE QUARTER ENDED JUNE 30, 2026 - (UNAUDITED)

5.1 Details of additions to and disposals of operating fixed assets are as follows:

	Additions (at cost)		Disposals (at net book value)	
	Quarter ended			
	June 30, 2026	June 30, 2025	June 30, 2026	June 30, 2025
	(Rupees '000)		(Rupees '000)	
	(Unaudited)		(Unaudited)	
Plant & machinery	2,940	6,577	2,070	-
Building on leasehold land	3,182	-	-	-
Vehicles	14,962	549	3,605	2,912
Office and Other equipments	4,050	584	14	*
Furniture & fittings	-	-	-	-
Electrical installations	139	-	*	-
	<u>25,273</u>	<u>7,710</u>	<u>5,689</u>	<u>2,912</u>

* Assets disposed off having nil net book value.

6. INTANGIBLE ASSETS

	(Unaudited) June 30, 2026	(Audited) March 31, 2026
Opening net book value	7,165	10,787
Additons during the period	-	2,095
Amortisation for the period	(945)	(5,717)
Closing net book value	<u>6,220</u>	<u>7,165</u>

7. LONG-TERM INVESTMENTS

These represents investments made by the Company in Arabian Sea Country Club Limited and Automotive Testing & Training Centre (Private) Limited. These investments were fully impaired in prior years and no change in fair value is recognised in these financial statements.

	(Unaudited) June 30, 2026	(Audited) March 31, 2026
	(Rupees '000)	
8. TRADE RECEIVABLES		
Considered good - unsecured		
Related party - Indus Motor Company Limited	119,273	278,401
Others	116,096	106,387
	<u>235,369</u>	<u>384,788</u>
Considered doubtful		
Others	22,368	25,825
	<u>257,737</u>	<u>410,613</u>
Less: allowance for expected credit losses	(22,368)	(25,825)
	<u>235,369</u>	<u>384,788</u>

9. TRADE DEPOSITS AND PREPAYMENTS

These include cash margin amounting to Rs. 3.33 million (March 31, 2026: Rs. 19.57 million) in respect of the letter of credit for the purchase of raw materials.

	(Unaudited) June 30, 2026	(Audited) March 31, 2026
	(Rupees '000)	
10. CASH AND BANK BALANCES		
Balances with banks		
- on PLS savings accounts	-	239,373
- on current accounts	18,953	12,956
Cash in hand	40	16
	<u>18,993</u>	<u>252,345</u>

11. ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

(Unaudited) June 30, 2026 (Number of shares)	(Audited) March 31, 2026		(Unaudited) June 30, 2026 (Rupees '000)	(Audited) March 31, 2026
Authorised share capital				
<u>100,000,000</u>	<u>100,000,000</u>	Ordinary shares of Rs. 10 each	<u>1,000,000</u>	<u>1,000,000</u>
Issued, subscribed and paid-up capital				
Ordinary shares of Rs. 10 each				
18,600,840	18,600,840	Shares allotted for consideration paid in cash	186,008	186,008
4,133,520	4,133,520	Shares issued for consideration other than cash - fixed assets	41,335	41,335
2,066,760	2,066,760	Shares issued as bonus shares	20,668	20,668
<u>24,801,120</u>	<u>24,801,120</u>		<u>248,011</u>	<u>248,011</u>

12. TRADE AND OTHER PAYABLES

These include the following amounts payable to related parties:

Bills payable to:

- Toyota Tsusho Corporation, Japan - group company	-	236,238
- Hino Motors Limited, Japan - holding company	1,583	3,705
- Toyota Tsusho, Asia Pacific PTE Limited, Singapore - group company	82,491	105,637
Royalty payable to Hino Motors, Limited, Japan - holding company	170,059	111,928
	<u>254,133</u>	<u>457,508</u>

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE QUARTER ENDED JUNE 30, 2026 - (UNAUDITED)

	(Unaudited) June 30, 2026	(Audited) March 31, 2026
	(Rupees '000)	
13. SHORT-TERM BORROWINGS - SECURED		
Running finance	288,662	1,729,417
Finance against trust receipts	500,590	804,111
	<u>789,252</u>	<u>2,533,528</u>
14. CONTINGENCIES AND COMMITMENTS		
14.1 Contingencies		
There has been no change in the status of contingencies as reported in the financial statements for the year ended March 31, 2026.		
14.2 Commitments		
Commitments for capital expenditures as at June 30, 2026 amounted to Rs. 9.51 million (March 31, 2026: Rs. 3.45 million).		
	(Unaudited) June 30, 2026	(Unaudited) June 30, 2025
	(Rupees '000)	
15. REVENUE FROM CONTRACTS WITH CUSTOMERS		
Revenue from:		
- Manufacturing business	3,801,766	4,619,547
- Part sales	224,148	275,359
	<u>4,025,914</u>	<u>4,894,906</u>
Less: Commission and discounts	(111,003)	(186,788)
Sales tax	(636,784)	(746,561)
	<u>3,278,127</u>	<u>3,961,557</u>
16. OTHER INCOME		
Income from financial assets		
Return on PLS savings accounts	8,859	3,410
Income from non-financial assets		
Gain on disposal of property, plant and equipment	2,711	894
Others		
Scrap sales	22,504	10,033
Reimbursement of finance costs by Hino Motors Limited, Japan	15,692	15,142
Others	-	1,158
	<u>38,196</u>	<u>26,333</u>
	<u>49,766</u>	<u>30,637</u>

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE QUARTER ENDED JUNE 30, 2026 - (UNAUDITED)

	(Unaudited) June 30, 2026 (Rupees '000)	(Unaudited) June 30, 2025
17. OTHER EXPENSES		
Workers' Profits Participation Fund	13,490	25,047
Workers' Welfare Fund	5,026	9,181
	<u>18,516</u>	<u>34,228</u>
18. FINANCE COSTS		
Bank charges and others	3,876	12,955
Exchange loss	2,148	83,434
Mark-up on short-term borrowings	65,314	50,327
	<u>71,338</u>	<u>146,716</u>
19. LEVIES		
Minimum tax u/s 113	<u>42,719</u>	<u>53,039</u>
19.1	Levy has been computed under section 113 of the Income Tax Ordinance, 2001 i.e. minimum tax on turnover for the period at the rate of 1.25% (June 30, 2025: 1.25%).	

	(Unaudited) June 30, 2026 (Rupees '000)	(Unaudited) June 30, 2025
20. INCOME TAX EXPENSE		
Current	-	12,601
Deferred	(1,119)	(15,737)
	<u>(1,119)</u>	<u>(3,136)</u>
21. EARNINGS PER SHARE - BASIC AND DILUTED		

	(Unaudited) June 30, 2026	(Unaudited) June 30, 2025
Profit after income tax attributable to ordinary shareholders (Rupees in '000)	<u>209,689</u>	<u>416,817</u>
Weighted average number of ordinary shares outstanding at the end of the period (number of shares in '000)	<u>24,801</u>	<u>24,801</u>
Earnings per share - basic and diluted (Rupees)	<u>8.45</u>	<u>16.81</u>

There were no convertible dilutive potential ordinary shares in issue as at June 30, 2026 and 2025.

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE QUARTER ENDED JUNE 30, 2026 - (UNAUDITED)

	(Unaudited) June 30, 2026	(Unaudited) June 30, 2025
	(Rupees '000)	
22. CASH GENERATED FROM / (USED IN) OPERATIONS		
Profit before income tax and levies	251,289	466,720
Add / (less): Adjustments for non-cash charges and other items		
Depreciation and amortisation	50,287	62,906
Gain on disposal of property, plant and equipment	(2,711)	(894)
Retirement benefits charge	2,309	31,428
Mark-up on short-term borrowings	65,314	50,327
Income on PLS savings and deposit accounts	(8,859)	(3,410)
Operating cashflows before working capital changes	357,629	607,077
Effect on cash flow due to working capital changes		
Decrease / (Increase) in current assets		
Inventories	1,215,140	(1,129,839)
Trade receivables	149,419	(224,799)
Loans and advances	(14,344)	(8,545)
Trade deposits and prepayments	8,989	(66,582)
Refunds due from government - sales tax	121,830	(195,202)
Other receivables	(2,960)	96,164
	1,478,074	(1,528,803)
(Decrease) / Increase in current liabilities		
Trade and other payables	(48,777)	(1,008,728)
Sales tax payable	90,178	-
Advance from customers	(73,460)	688,047
	(32,059)	(320,681)
	1,446,015	(1,849,484)
Cash generated from / (used in) operations	1,803,644	(1,242,407)
23. CASH AND CASH EQUIVALENTS		
Cash and bank balances	18,993	13,543
Running finance - note 13	(288,662)	(1,881,320)
	(269,669)	(1,867,777)

24. TRANSACTIONS WITH RELATED PARTIES

Details of transactions with the related parties during the period are as follows:

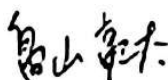
Relationship	Nature of transactions	(Unaudited) June 30, 2026	(Unaudited) June 30, 2025
		(Rupees '000)	
i. Holding company	- Purchase of goods	-	41,319
	- Royalty charge	30,659	73,932
ii. Associated companies	- Purchase of goods	569,809	2,678,233
	- Sale of goods	912,494	852,832
iii. Staff retirement funds	- Payments to retirement benefits plans	20,174	24,305
iv. Key management personnel	- Salaries and other employee benefits	33,615	28,212
	- Retirement benefits	1,278	1,103
	- Consultancy / meeting fee	2,748	2,259

25. DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were approved and authorised for issue by the Board of Directors of the Company on July 28, 2026.



Chief Financial Officer



Director



Chief Executive Officer

ڈائریکٹر رپورٹ

حصص یافتگان کو تسلیمات

ملک میں اپریل تا جون 2026ء کی سہ ماہی کے دوران تمام برانڈز کی کمرشل گاڑیوں کی مجموعی فروخت 2,636 یونٹس رہی، جو گزشتہ سال کی مدت کے مقابلے میں 37 فیصد زیادہ ہے۔

فروخت

زیر جائزہ سہ ماہی کے دوران بیٹو پاک کے ٹرکوں اور بسوں کی فروخت گزشتہ سال کی اسی سہ ماہی میں فروخت ہونے والے 180 یونٹس کے مقابلے میں کم ہو کر 156 یونٹس رہی۔

فروخت سے حاصل شدہ آمدنی

موجودہ سہ ماہی کے دوران فروخت سے حاصل ہونے والی آمدنی گزشتہ سال کی اسی مدت کے 3.96 ارب روپے کے مقابلے میں کم ہو کر 3.28 ارب روپے رہی۔ اس عرصہ کے دوران کمپنی نے 544.44 ملین روپے کا مجموعی منافع حاصل کیا، جبکہ گزشتہ سال کی اسی سہ ماہی میں مجموعی منافع 845.56 ملین روپے تھا۔

مالیاتی اخراجات (فنانس کا سٹ)

موجودہ سہ ماہی کے دوران مالیاتی اخراجات گزشتہ سال کی اسی مدت کے 146.72 ملین روپے کے مقابلے میں کم ہو کر 71.34 ملین روپے رہے۔ موجودہ سہ ماہی کے مالیاتی اخراجات کا بنیادی حصہ قلیل مدتی قرضوں پا ادا کیے جانے والے مارک اپ پر مشتمل تھا، جو 65.31 ملین روپے رہا۔

بعد از ٹیکس منافع

موجودہ سہ ماہی میں کمپنی کا بعد از ٹیکس منافع 209.69 ملین روپے رہا، جبکہ گزشتہ سال کی اسی سہ ماہی میں یہ 416.82 ملین روپے تھا۔ اس کے نتیجے میں فی حصص آمدنی 8.45 روپے رہی، جبکہ گزشتہ سال کی اسی سہ ماہی میں فی حصص آمدنی 16.81 روپے تھی۔

مستقبل کی پیش بینی

زیر جائزہ سہ ماہی کے دوران کمرشل گاڑیوں کی مارکیٹ کی کارکردگی معاشی سرگرمیوں میں بہتری کی عکاس رہی، جسے افراط زر میں اعتدال، مالیاتی نظام میں بہتر لیکویڈیٹی اور شرع مبادلہ میں نسبتاً استحکام کی حمایت حاصل ہے۔ ان عوامل نے کاروباری اعتماد اور طلب میں مثبت کردار ادا کیا۔ آئندہ کے حوالے سے، اگرچہ توانائی کی بلند قیمتوں، مارکیٹ میں اتار چڑھاؤ اور موجودہ جغرافیائی و سیاسی پیش رفت کے نتیجے میں سپلائی چین میں روکاؤوں سے پیدا ہونے والے چیلنجز خطرات کا باعث ہیں، تاہم کمپنی مستقبل کے بارے میں محتاط انداز میں پُر امید ہے، لاگت کی اصلاح، آپریشنل کارکردگی اور محتاط مالیاتی نظم و نسق پر مسلسل توجہ کے ذریعے کمپنی پائیدار ترقی کے حصول اور اپنے تمام شراکت داروں کے لیے طویل مدتی قدر پیدا کرنے کے لیے پُر عزم ہے۔

ہم اپنی بیزنس کمپنیوں کا انکی ثابت قدم حمایت کے لیے، اپنے صارفین کا ہماری مصنوعات پر مسلسل اعتماد کے لیے اور پوری بیٹو پاک ٹیم بشمول عملہ، وینڈرز، ڈیلرز اور کاروباری شراکت داروں کا تہہ دل سے شکریہ ادا کرتے ہیں۔

Romana Dshita
چیف ایگزیکٹو آفیسر

山崎 隆
ڈائریکٹر

مورخہ 28 جولائی 2026



HINO

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