



HINO *PIONEER*

**Pakistan's 1st Japanese
UNR Compliant Truck**



1ST QUARTERLY REPORT 2025

CONTENTS

- ❑ Company Information
- ❑ Directors' Report
- ❑ Condensed Interim Statement of Financial Position
- ❑ Condensed Interim Statement of Profit or Loss and Other Comprehensive Income
- ❑ Condensed Interim Statement of Changes in Equity
- ❑ Condensed Interim Statement of Cash Flows
- ❑ Notes to the Condensed Interim Financial Statements

COMPANY INFORMATION

BOARD OF DIRECTORS

Mr. Muhammad Aslam Sanjrani
Chairman

Mr. Takayuki Kizawa
President & Chief Executive Officer

Mr. Ryota Hatakeyama
Director & Executive Vice President

Ms. Nargis Ali Akbar Ghaloo
Independent Director

Mr. Mushtaq Malik
Independent Director

Mr. Masato Uchida
Mr. Takuji Umemura

Mr. Muhammad Zahid Hasan
Company Secretary

BANKERS

Allied Bank Limited
Bank Alfalah Limited
Bank Al-Habib Limited
Citibank, N.A.,
Habib Metropolitan Bank Limited
Habib Bank Limited
JS Bank Limited
MCB Bank Limited
National Bank of Pakistan
Standard Chartered Bank (Pakistan) Limited
United Bank Limited

AUDITORS

A.F. Ferguson & Co. Chartered Accountants

LEGAL ADVISOR

Sayeed & Sayeed

REGISTERED OFFICE

D-2, S.I.T.E., Manghopir Road
P.O. Box No. 10714
Karachi-75700, Pakistan
Tel: 111-25-25-25
Email: info@hinopak.com
Website: www.hinopak.com

SHARE REGISTRAR

FAMCO Share Registration Services (Pvt.) Limited
8-F, Near Hotel Faran, Nursery, Block 6,
P.E.C.H.S., Shakra-e-Faisal, Karachi
Tel: 021-34380101-05, 34384621-3
Email: info.shares@famcosrs.com
Website: www.famcosrs.com

AREA OFFICES

Lahore

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Blue Area, Islamabad
Tel: 051-2276234
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Quetta

Second Floor Room No. 31
Al Zain Center, Zarghoon Road Quetta
Tel: 081-2869174
Fax: 081-2869175
Email: hino-quetta@hinopak.com

Peshawar

2C, Second Floor, Al-Kout Tower,
Near Sarhad University, Ring Road, Peshawar.
Tel: 091-2640055
Email: hino-peshawar@hinopak.com

DIRECTORS' REPORT

For The Quarter Ended June 30, 2025

DEAR SHAREHOLDERS!

The total sale of commercial vehicles of all makes in the Country in the Apr-Jun quarter of 2025 was 1920 units – 135% higher than in the corresponding same period of last year.

SALES VOLUME

The sale of Hinopak' trucks and buses increased to 180 units in comparison to the 76 units of corresponding quarter of the last year.

SALES REVENUE

The sales revenue for the current year quarter increased to Rs. 3.96 billion from Rs. 1.92 billion of last year quarter. The Company earned gross profit of Rs. 845.56 million as compared to gross profit of Rs. 224.73 million in the corresponding quarter of last year.

FINANCE COST

The current finance cost increased to Rs. 146.72 million from Rs. 142.89 million in the corresponding quarter of the last year. The main components of current finance cost are exchange loss and mark-up on short-term borrowings amounting to Rs. 83.43 million and Rs. 50.33 million respectively.

PROFIT AFTER TAX

The profit after tax stood at Rs. 416.82 million compared to loss after tax of Rs. 119.69 million in the last year's corresponding quarter leading to earnings per share of Rs. 16.81. Last year the loss per share was at Rs. 4.83.

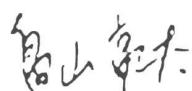
FUTURE OUTLOOK

The recovery in the commercial vehicle market reflects signs of improving macroeconomic conditions. Moderation in inflation, a gradual declining interest rate outlook and a relatively stable exchange rate have contributed to a cautiously optimistic business sentiment and improved financing access across industries.

The government initiatives on economic development, a relatively stable political climate, and an improved outlook for external financing are all expected to support industry growth in the coming quarters.

While challenges such as mandated export targets and unfavorable customs or regulatory duties remain, the overall business environment continues to show encouraging signs of resilience and gradual recovery. Management remains focused on leveraging these opportunities through operational efficiency, a customer-centric approach, and strategic investments to drive long-term value creation for all stakeholders.

We express our sincere gratitude to our parent companies for their steadfast support, to our customers for their continued trust in our products, and to the entire Hinopak team—including staff, vendors, dealers, and business partners—for their dedication and commitment during this pivotal period.



Director

Date: July 24, 2025



Chief Executive Officer

1st Quarterly Report 2025

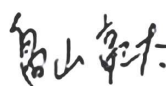
CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION
AS AT JUNE 30, 2025

	Note	(Unaudited) June 30, 2025 (Rupees '000)	(Audited) March 31, 2025
ASSETS			
Non-current assets			
Property, plant and equipment	5	3,681,513	3,737,734
Intangible assets	6	8,900	10,787
Long-term investments	7	-	-
Long-term loans		42,839	45,744
Long-term deposits		7,536	7,536
Employee benefit prepayments		9,648	8,288
		<u>3,750,436</u>	<u>3,810,089</u>
Current assets			
Inventories		5,818,374	4,688,535
Trade receivables	8	449,032	224,233
Loans and advances		35,242	26,697
Trade deposits and prepayments	9	97,567	30,985
Refunds due from the government - sales tax		445,393	250,191
Other receivables		18,062	114,226
Taxation - payments less provision		1,340,035	1,257,073
Cash and bank balances	10	13,543	167,064
		<u>8,217,248</u>	<u>6,759,004</u>
TOTAL ASSETS		<u>11,967,684</u>	<u>10,569,093</u>
EQUITY AND LIABILITIES			
Share capital and reserve			
Issued, subscribed and paid-up capital	11	248,011	248,011
Capital Reserve			
Revaluation surplus on land and buildings		2,319,792	2,351,916
Share premium		2,771,525	2,771,525
Revenue Reserve			
General reserve		291,000	291,000
Accumulated profit / (loss)		239,832	(209,109)
TOTAL SHAREHOLDER'S EQUITY		<u>5,870,160</u>	<u>5,453,343</u>
LIABILITIES			
Non-current liabilities			
Deferred taxation		139,087	154,823
Employee benefit obligations		141,102	132,619
		<u>280,189</u>	<u>287,442</u>
Current liabilities			
Trade and other payables	12	2,903,147	3,891,664
Short-term borrowings - secured		1,881,320	591,823
Advances from customers		1,019,992	331,945
Unclaimed dividend		12,876	12,876
		<u>5,817,335</u>	<u>4,828,308</u>
TOTAL LIABILITIES		<u>6,097,524</u>	<u>5,115,750</u>
Contingency and commitments	13		
TOTAL EQUITY AND LIABILITIES		<u>11,967,684</u>	<u>10,569,093</u>

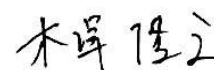
The annexed notes 1 to 24 form an integral part of these condensed interim financial statements.



Chief Financial Officer



Director



Chief Executive Officer

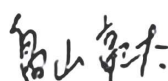
**CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE QUARTER ENDED JUNE 30, 2025 - (UNAUDITED)**

	Note	June 30, 2025	June 30, 2024
		(Rupees '000)	
Revenue from contracts with customers	14	3,961,557	1,918,517
Cost of sales		<u>(3,115,994)</u>	<u>(1,693,789)</u>
Gross profit		845,563	224,728
Distribution cost		(113,909)	(92,949)
Administration expenses		(117,297)	(112,360)
Other income	15	30,637	27,937
Other expenses	16	(34,228)	-
Reversal of impairment on trade receivables and deposits		<u>2,670</u>	<u>-</u>
Profit from operations		613,436	47,356
Finance cost	17	<u>(146,716)</u>	<u>(142,894)</u>
Profit / (loss) before income tax and levies		466,720	(95,538)
Levy - minimum tax	18	<u>(53,039)</u>	<u>(23,911)</u>
Profit / (loss) before income tax		413,681	(119,449)
Income tax	19	<u>3,136</u>	<u>(239)</u>
Profit / (loss) after income tax		416,817	(119,688)
Other comprehensive income for the period:			
Items that will not be reclassified subsequently to Profit or Loss		-	-
Total comprehensive income / (loss) for the period		<u>416,817</u>	<u>(119,688)</u>
Earnings / (loss) per share - basic and diluted	20	<u>Rs. 16.81</u>	<u>Rs. (4.83)</u>

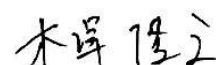
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Chief Financial Officer



Director



Chief Executive Officer

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE QUARTER ENDED JUNE 30, 2025 - (UNAUDITED)

	Issued, subscribed and paid-up capital	Capital Reserve		Revenue Reserve		Total
		Revaluation Surplus	Share Premium	General Reserve	Accumulated profit / (loss)	
		(Rupees '000)				
Balance as at April 1, 2024	248,011	2,399,541	2,771,525	291,000	(414,372)	5,295,705
Transferred from surplus on revaluation of land and building on account of incremental depreciation - net of deferred tax	-	(26,729)	-	-	26,729	-
Total comprehensive loss for the quarter ended June 30, 2024						
- Loss for quarter ended June 30 , 2024	-	-	-	-	(119,688)	(119,688)
Balance as at June 30, 2024	<u>248,011</u>	<u>2,372,812</u>	<u>2,771,525</u>	<u>291,000</u>	<u>(507,331)</u>	<u>5,176,017</u>
Balance as at April 1, 2025	248,011	2,351,916	2,771,525	291,000	(209,109)	5,453,343
Transferred from surplus on revaluation of land and building on account of incremental depreciation - net of deferred tax	-	(32,124)	-	-	32,124	-
Total comprehensive income for the quarter ended June 30, 2025						
- Profit for the quarter ended June 30, 2025	-	-	-	-	416,817	416,817
Balance as at June 30, 2025	<u>248,011</u>	<u>2,319,792</u>	<u>2,771,525</u>	<u>291,000</u>	<u>239,832</u>	<u>5,870,160</u>

The annexed notes 1 to 24 form an integral part of these condensed interim financial statements.

Chief Executive Officer


**CONDENSED INTERIM STATEMENT OF CASH FLOWS
FOR THE QUARTER ENDED JUNE 30, 2025 - (UNAUDITED)**

	Note	June 30, 2025 (Rupees '000)	June 30, 2024
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash (used in) / generated from operations	21	(1,242,407)	766,735
Return on savings accounts and deposits		3,410	-
Income tax and levies paid		(148,601)	(45,528)
Mark-up paid on short-term borrowings		(30,116)	(130,258)
Employee benefits paid		(24,305)	(14,610)
Decrease in long-term deposits		-	21
Decrease / (increase) in long-term loans and advances		2,905	(5,581)
Net cash (used in) / generated from operating activities		(1,439,114)	570,779
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchases of property, plant and equipment		(7,710)	(9,177)
Proceeds from sale of property, plant and equipment		3,806	11,832
Net cash (used in) / generated from investing activities		(3,904)	2,655
CASH FLOWS FROM FINANCING ACTIVITIES			
Net cash generated from financing activities		-	-
Net (decrease) / increase in cash and cash equivalents		(1,443,018)	573,434
Cash and cash equivalents at beginning of the period		(424,759)	(2,119,559)
Cash and cash equivalents at end of the period	22	(1,867,777)	(1,546,125)

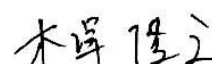
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Chief Financial Officer



Director



Chief Executive Officer

1. THE COMPANY AND ITS OPERATIONS

Hinopak Motors Limited (the Company) is incorporated in Pakistan as a public limited company under the repealed Companies Ordinance, 1984 (now Companies Act, 2017) and is listed on Pakistan Stock Exchange.

The Company's principal activity is the assembly, progressive manufacturing and sale of Hino buses and trucks. The registered office of the Company is at D-2, S.I.T.E., Manghopir Road, Karachi.

The Company is a subsidiary of Hino Motors Limited, Japan and the ultimate parent of the Company is Toyota Motors Corporation, Japan (TMC).

These condensed interim financial statements do not include all the information required to be contained in the annual financial statements and therefore should be read in conjunction with the annual audited financial statements of the Company for the year ended March 31, 2025.

2. BASIS OF PREPARATION

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

2.1 Changes in accounting standards, interpretations and pronouncements

a) Standards and amendments to approved accounting and reporting standards that are effective

There are certain amendments and interpretations to the accounting and reporting standards which are mandatory for the Company's annual accounting period which began on April 1, 2025. However, these do not have any significant impact on the Company's financial statements.

b) Standards and amendments to approved accounting and reporting standards that are not yet effective

There are certain amendments and interpretations to the accounting and reporting standards that will be mandatory for the Company's annual accounting periods beginning on or after April 1, 2026. However, these will not have any impact on the Company's financial statements and, therefore, have not been disclosed in these condensed interim financial statements.

3. ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the financial statements for the year ended March 31, 2025.

**4. ACCOUNTING ESTIMATES, JUDGEMENTS AND
FINANCIAL RISK MANAGEMENT**

The preparation of condensed interim financial statements in conformity with accounting and reporting standards requires management to make estimates, assumptions and use judgements that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.

Judgements and estimates made by the management in the preparation of these condensed interim financial statements are the same as those that were applied to financial statements as at and for the year ended March 31, 2025.

The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended March 31, 2025.

(Unaudited)	(Audited)
June 30,	March 31,
2025	2025
(Rupees '000)	

5. PROPERTY, PLANT AND EQUIPMENT

Operating fixed assets - note 5.1	3,681,513	3,737,734
Capital work-in-progress	-	-
	<u>3,681,513</u>	<u>3,737,734</u>

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE QUARTER ENDED JUNE 30, 2025 - (UNAUDITED)**

5.1 Details of additions to and disposals of operating fixed assets are as follows:

	Additions (at cost)		Disposals (at net book value)	
	Quarter ended			
	June 30, 2025	June 30, 2024	June 30, 2025	June 30, 2024
	(Rupees '000)			
Plant & machinery	6,577	1,995	-	-
Building on leasehold land	-	-	-	-
Vehicles	549	1,274	2,912	8,249
Office and Other equipments	584	3,018	* -	548
Furniture & fittings	-	-	-	305
Electrical installations	-	-	-	576
	7,710	6,287	2,912	9,678

* Assets disposed off having nil net book value.

6. INTANGIBLE ASSETS

	(Unaudited) June 30, 2025	(Audited) March 31, 2025
	(Rupees '000)	
Opening net book value	10,787	9,026
Additions during the period	-	9,230
Amortisation for the period	(1,887)	(7,469)
Closing net book value	<u>8,900</u>	<u>10,787</u>

7. LONG-TERM INVESTMENTS

These represents investments made by the Company in Arabian Sea Country Club Limited and Automotive Testing & Training Centre (Private) Limited. These investments were fully impaired in prior years and no change in fair value is recognised in these financial statements.

	(Unaudited) June 30, 2025	(Audited) March 31, 2025
	(Rupees '000)	
8. TRADE RECEIVABLES		
Considered good - unsecured		
Related party - Indus Motor Company Limited	221,936	148,240
Others	227,096	75,993
	<u>449,032</u>	<u>224,233</u>
Considered doubtful		
Others	31,076	33,746
	<u>480,108</u>	<u>257,979</u>
Less: allowance for expected credit losses	(31,076)	(33,746)
	<u>449,032</u>	<u>224,233</u>

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE QUARTER ENDED JUNE 30, 2025 - (UNAUDITED)**

9. TRADE DEPOSITS AND PREPAYMENTS

These include cash margin amounting to Rs. 56.69 million (March 31, 2025: Rs. 6.36 million) in respect of the letter of credit for the purchase of raw materials.

(Unaudited)
June 30,
2025
(Rupees '000)

(Audited)
March 31,
2025

10. CASH AND BANK BALANCES

Balances with banks

- on PLS savings accounts	-	108,882
- on current accounts	13,514	58,136

Cash in hand	29	46
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	13,543	167,064
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11. ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

(Unaudited) June 30, 2025 (Number of shares)	(Audited) March 31, 2025		(Unaudited) June 30, 2025 (Rupees '000)	(Audited) March 31, 2025
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Authorised share capital

100,000,000	100,000,000	Ordinary shares of Rs. 10 each	1,000,000	1,000,000
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Issued, subscribed and paid-up capital

Ordinary shares of Rs. 10 each				
18,600,840	18,600,840	Shares allotted for consideration paid in cash	186,008	186,008
4,133,520	4,133,520	Shares issued for consideration other than cash - fixed assets	41,335	41,335
2,066,760	2,066,760	Shares issued as bonus shares	20,668	20,668
24,801,120	24,801,120		248,011	248,011

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE QUARTER ENDED JUNE 30, 2025 - (UNAUDITED)**

	(Unaudited) June 30, 2025 (Rupees '000)	(Audited) March 31, 2025
12. TRADE AND OTHER PAYABLES		
These include the following amounts payable to related parties:		
Bills payable to:		
- Toyota Tsusho Corporation, Japan - group company	17,727	902,159
- Hino Motors Limited, Japan - holding company	3,382	-
- Hino Motors Asia Limited, Thailand - group company	-	24,791
- Toyota Tsusho, Asia Pacific PTE Limited, Singapore - group company	-	181,199
Royalty payable to Hino Motors, Limited, Japan - holding company	373,174	328,568
	<u>394,283</u>	<u>1,436,717</u>

13. CONTINGENCY AND COMMITMENTS

13.1 Contingency

There has been no change in the status of contingency as reported in the financial statements for the year ended March 31, 2025.

13.2 Commitments

Commitments for capital expenditures as at June 30, 2025 amounted to Rs. 17.49 million (March 31, 2025: Rs. 16.69 million).

	(Unaudited) June 30, 2025 (Rupees '000)	(Unaudited) June 30, 2024
14. REVENUE FROM CONTRACTS WITH CUSTOMERS		
Revenue from:		
- Manufacturing business	4,619,547	2,168,770
- Part sales	275,359	230,677
	<u>4,894,906</u>	<u>2,399,447</u>
Less: Commission and discounts	(186,788)	(116,411)
Sales tax	(746,561)	(364,519)
	<u>3,961,557</u>	<u>1,918,517</u>

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE QUARTER ENDED JUNE 30, 2025 - (UNAUDITED)**

	(Unaudited) June 30, 2025	(Unaudited) June 30, 2024
	(Rupees '000)	
15. OTHER INCOME		
Income from financial assets		
Return on PLS savings accounts	3,410	3,253
Income from non-financial assets		
Gain on disposal of property, plant and equipment	894	2,154
Others		
Scrap sales	10,033	7,528
Exchange gain	-	14,554
Reimbursement of finance costs by Hino Motors Limited, Japan	15,142	-
Others	1,158	448
	26,333	22,530
	<u>30,637</u>	<u>27,937</u>
16. OTHER EXPENSES		
Workers' Profits Participation Fund	25,047	-
Workers' Welfare Fund	9,181	-
	<u>34,228</u>	<u>-</u>
17. FINANCE COST		
Bank charges and others	12,955	2,081
Exchange loss	83,434	-
Mark-up on short-term borrowings	50,327	140,813
	<u>146,716</u>	<u>142,894</u>
18. LEVIES		
Minimum tax u/s 113	<u>53,039</u>	<u>23,911</u>
18.1	Levy has been computed under section 113 of the Income Tax Ordinance, 2001 i.e. minimum tax on turnover for the period at the rate of 1.25% (June 30, 2024: 1.25%).	
	(Unaudited) June 30, 2025	(Unaudited) June 30, 2024
	(Rupees '000)	
19. INCOME TAX EXPENSE		
Current	12,601	-
Deferred	(15,737)	239
	<u>(3,136)</u>	<u>239</u>

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE QUARTER ENDED JUNE 30, 2025 - (UNAUDITED)**

20. EARNINGS / (LOSS) PER SHARE - BASIC AND DILUTED

	(Unaudited) June 30, 2025	(Unaudited) June 30, 2024
Profit / (loss) after income tax attributable to ordinary shareholders (Rupees in '000)	<u>416,817</u>	<u>(119,688)</u>
Weighted average number of ordinary shares outstanding at the end of the period (number of shares in '000)	<u>24,801</u>	<u>24,801</u>
Earnings / (loss) per share - basic and diluted (Rupees)	<u>16.81</u>	<u>(4.83)</u>

There were no convertible dilutive potential ordinary shares in issue as at June 30, 2025 and 2024.

21. CASH (USED IN) / GENERATED FROM OPERATIONS

	(Unaudited) June 30, 2025 (Rupees '000)	(Unaudited) June 30, 2024
Profit / (loss) before income tax and levies	466,720	(95,538)
Add / (less): Adjustments for non-cash charges and other items		
Depreciation and amortisation	62,906	66,235
Gain on disposal of property, plant and equipment	(894)	(2,154)
Retirement benefits charge	31,428	17,471
Mark-up on short-term borrowings	50,327	140,813
Income on PLS savings and deposit accounts	(3,410)	-
Operating cashflows before working capital changes	607,077	126,827
Effect on cash flow due to working capital changes		
(Increase) / Decrease in current assets		
Inventories	(1,129,839)	(323,959)
Trade receivables	(224,799)	(72,335)
Loans and advances	(8,545)	(2,301)
Trade deposits and prepayments	(66,582)	23,794
Refunds due from government - sales tax	(195,202)	3,404
Other receivables	96,164	844
	(1,528,803)	(370,553)
(Decrease) / Increase in current liabilities		
Trade and other payables	(1,008,728)	192,563
Advance from customers	688,047	817,898
	(320,681)	1,010,461
	(1,849,484)	639,908
Cash (used in) / generated from operations	<u>(1,242,407)</u>	<u>766,735</u>

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE QUARTER ENDED JUNE 30, 2025 - (UNAUDITED)**

	(Unaudited) June 30, 2025	(Unaudited) June 30, 2024
	(Rupees '000)	
22. CASH AND CASH EQUIVALENTS		
Cash and bank balances	13,543	33,701
Short-term borrowings - secured	(1,881,320)	(1,579,826)
	<u>(1,867,777)</u>	<u>(1,546,125)</u>

23. TRANSACTIONS WITH RELATED PARTIES

Details of transactions with the related parties during the period are as follows:

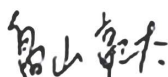
		(Unaudited) June 30, 2025	(Unaudited) June 30, 2024
		(Rupees '000)	
Relationship	Nature of transactions		
i. Holding company	- Purchase of goods	41,319	5,342
	- Royalty charge	73,932	36,556
ii. Associated companies	- Purchase of goods	2,678,233	957,173
	- Sale of goods	852,832	425,053
iii. Staff retirement funds	- Payments to retirement benefits plans	24,305	14,610
iv. Key management personnel	- Salaries and other employee benefits	28,212	19,836
	- Retirement benefits	1,103	1,003
	- Consultancy / meeting fee	2,259	2,113

24. DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were approved and authorised for issue by the Board of Directors of the Company on July 24, 2025.



Chief Financial Officer



Director



Chief Executive Officer

ڈائریکٹر رپورٹ

حصص یافتگان کو تسلیمات

ملک بھر میں فروخت کی جانے والی تمام تر برانڈز کی کمرشل وہیکل کی فروختگی کا کل حجم رواں سہ ماہی (اپریل - جون) کے دوران 1920 یونٹس رہا جو کہ گزشتہ سال اسی سہ ماہی کے مقابلے میں 135% فیصد زیادہ ہے۔

فروخت

رواں سہ ماہی بینو پاک کے ٹرکوں اور بسوں کی فروختگی گزشتہ سال اس سہ ماہی کے مقابلے میں 76 یونٹس سے بڑھ کر 180 یونٹس ہو گئی۔

فروخت سے حاصل شدہ آمدنی

رواں سہ ماہی فروخت سے حاصل ہونے والی آمدنی 1.92 بلین روپے سے بڑھ کر 3.96 بلین روپے ہو گئی جبکہ خالص منافع گزشتہ سال ہونے والے 224.73 ملین روپے کے بمقابل بڑھ کر 845.56 ملین روپے تک پہنچا۔

مالیاتی اخراجات (فنانس کا سٹ)

موجودہ مالیاتی لاگت گزشتہ سال کی اسی سہ ماہی میں 142.89 ملین روپے سے بڑھ کر 146.72 ملین روپے ہو گئی۔ موجودہ مالیاتی لاگت کے اہم اجزاء بالترتیب 83.43 ملین روپے اور 50.33 ملین روپے تبادلہ نقصان اور قلیل مدتی قرضوں پر مارک اپ ہیں۔

بعد از ٹیکس منافع/خسارہ

رواں سہ ماہی بعد از ٹیکس منافع 416.82 ملین روپے رہا جو کہ گزشتہ سال اسی سہ ماہی کے دوران 119.69 ملین روپے خسارہ تھا۔ جسکی بناء پر رواں سال فی حصص منافع 16.81 روپے رہا۔ گزشتہ سال فی حصص خسارہ 4.83 روپے رہا۔

مستقبل کی پیش بینی

کمرشل گاڑیوں کی مارکیٹ میں بہتری، معاشی حالات میں بہتری کی علامت کو ظاہر کرتی ہے۔ مہنگائی میں کمی، بتدریج کم ہوتے سود کی شرح کے امکانات اور ایک نسبتاً مستحکم ڈر مبادلہ کی شرح نے کاروباری جذبات کو مضبوط امید کے ساتھ بہتر بنایا ہے اور مختلف صنعتوں میں مالی معاونت تک رسائی کو ممکن بنایا ہے۔

حکومت کا انفراسٹرکچر پر خرچ نسبتاً مستحکم سیاسی ماحول اور بیرونی مالی معاونت کے بہتر امکانات آئندہ سہ ماہیوں میں صنعت کی ترقی کو سہارا دینے کی توقع ہے۔

اگرچہ لازمی برآمدی اہداف اور ناموافق کسٹم یا ریگولیٹری ڈیوٹی جسے چیلنجز بدستور موجود ہیں، مجموعی کاروباری ماحول چمک اور بتدریج بحالی کے حوصلہ افزا اشارے دکھا رہا ہے۔ انتظامیہ تمام اسٹیک ہولڈر کے لیے طویل المدتی قدر کی تخلیق کو آگے بڑھانے کے لیے آپریشنل کارکردگی، کسٹمر پر مبنی نقطہ نظر اور اسٹریٹجک سرمایہ کاری کے ذریعے ان مواقع سے فائدہ اٹھانے پر مرکوز ہے۔

ہم اپنی پیرنٹ کمپنیوں کا انکی ثابت قدم حمایت کے لیے، اپنے صارفین کے ہمارے مصنوعات پر مسلسل اعتماد کے لیے اور پوری بینو پاک ٹیم کا بشمول عملہ، وینڈرز اور کاروباری شراکت داروں کا، اس اہم مدت کے دوران انکی لگن اور عزم کے لیے تہہ دل سے شکریہ ادا کرتے ہیں۔

木崎 隆二

چیف ایگزیکٹو آفیسر

木崎 隆二

ڈائریکٹر

مورخہ 24 جولائی 2025



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