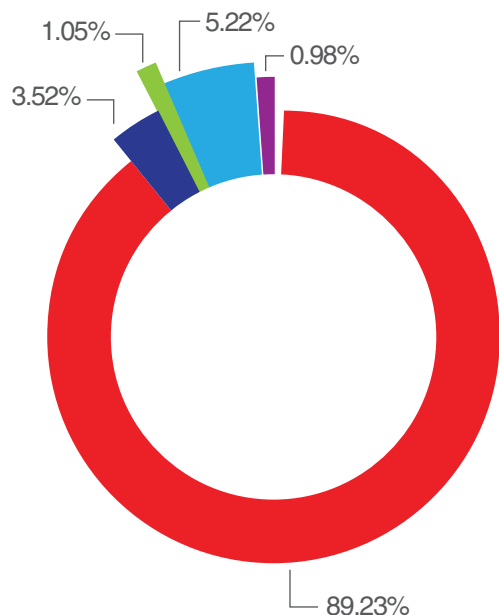


PATTERN OF SHAREHOLDING

As at March 31, 2018

Number of Shareholders	Shareholdings		Total Shares Held
	From	To	
823	1	100	21,133
554	101	500	96,678
53	501	1000	39,302
51	1001	5000	111,648
8	5001	10000	57,271
11	10001	100000	329,538
3	100001	1000000	708,492
1	3000001	4000000	3,678,833
1	7000001	8000000	7,357,665
<u>1505</u>			<u>12,400,560</u>

Shareholders' Category	Number of Shareholders	Number of Shares Held	Percentage of Holding
Foreign Investors	5	11,064,598	89.23%
Financial Institutions	4	436,558	3.52%
Joint Stock Companies	20	130,674	1.05%
Individuals	1463	647,248	5.22%
Others	13	121,482	0.98%
Grand Total	<u>1505</u>	<u>12,400,560</u>	<u>100%</u>



Pattern of Shareholding

Foreign Investors	■
Financial Institutions	■
Joint Stock Companies	■
Individuals	■
Others	■

PATTERN OF SHAREHOLDING

As at March 31, 2018

Shareholders' Category	Number of Shareholders	Number of Shares Held
Associated Companies Undertakings and Related Parties		
Hino Motors Ltd. (Hinopak Motors Limited is Toyota Group Company and subsidiary of Hino Motors Ltd., Japan. Toyota Motors Corporation is the ultimate parent of the group)	1	7,357,665
Toyota Tsusho Corporation, Japan	1	3,678,833
NIT and ICP	1	436,242
Public Sector Companies & Corporations	-	-
Directors, Chief Executive Officer, and their spouses and minor children	-	-
Executives		
Mr. Nishat Zafar	1	120
Mr. Muzaffar Anjum	1	120
Mr. Naushad Riaz	1	120
Banks, Development Financial Institutions, Non-Banking Financial Institutions	1	286
Insurance Companies	-	-
Modarabas and Mutual Funds		
AFC Umbrella Fund	1	18,000
CDC - Trustee JS Islamic Fund	1	21,660
CDC - Trustee JS Islamic Pension Savings Fund-equity Account	1	2,960
CDC - Trustee JS Large Cap. Fund	1	2,000
CDC - Trustee JS Pension Savings Fund - Equity Account	1	1,440
CDC - Trustee NAFA Islamic Asset Allocation Fund	1	1,780
CDC - Trustee NAFA Islamic Pension Fund Equity Account	1	640
CDC - Trustee Pakistan Capital Market Fund	1	220
CDC - Trustee Pakistan Pension Fund - Equity Sub Fund	1	5,160
CDC- Trustee Alhamra Islamic Pension Fund - Equity Sub Fund	1	5,840
First Alnoor Modaraba	1	10
First Tri-star Modaraba	1	20
MC FSL - Trustee JS Growth Fund	1	31,400
Shareholders holding 5% or more voting interest		
Hino Motors Ltd., Japan	1	7,357,665
Toyota Tsusho Corporation	1	3,678,833
General Public (Individuals)		
a. Local	1460	646,888
b. Foreign	1	100
Others		
Amin Tai (Private) Limited	1	18,700
Artistic Milliners (Private) Limited	1	22,780
Axis Global Limited - MF	1	20
Azee Securities (Private) Limited	1	20
Eleven Stars Securities (Pvt) Ltd	1	49,000
Fawad Yusuf Securities (Pvt.) Limited	1	31,300
FDM Capital Securities (Pvt) Limited	1	1,000
Fikrees (Private) Limited	1	1,200
Hermes And Company (Pvt) Ltd	1	20
Khadija & Kassamali Investments(Pvt)limited	1	5,000
Loads Limited	1	150
M. M. Securities (Pvt.) Limited	1	420
Maple Leaf Capital Limited	1	1
Margalla Financial (Private) Limited	1	160
MRA Securities Limited - MF	1	120
Muhammad Bashir Kasmani (Private) Limited	1	160
Prosperity Weaving Mills Limited	1	600
S.Z. Securities (Private) Limited	1	2
Sherman Securities (Private) Limited	1	1
UHF Consulting (Private) Limited	1	20
N.B.P. Trustee Dept. Head Office	1	200
Trustee National Bank of Pakistan Emp Benevolent Fund Trust	1	1,633
Trustee National Bank of Pakistan Employees Pension Fund	1	46,549
GRO Banyan Partners LP	1	10000