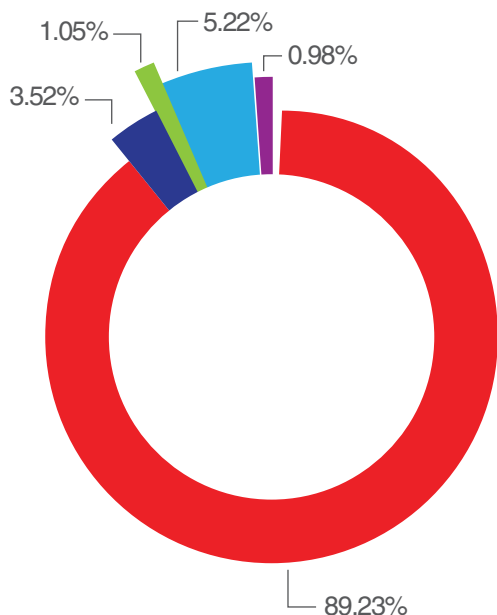


# PATTERN OF SHAREHOLDING

As at March 31, 2018

Number of Shareholders	Shareholdings		Total Shares Held
	From	To	
823	1	100	21,133
554	101	500	96,678
53	501	1000	39,302
51	1001	5000	111,648
8	5001	10000	57,271
11	10001	100000	329,538
3	100001	1000000	708,492
1	3000001	4000000	3,678,833
1	7000001	8000000	7,357,665
<u>1505</u>			<u>12,400,560</u>

Shareholders' Category	Number of Shareholders	Number of Shares Held	Percentage of Holding
Foreign Investors	5	11,064,598	89.23%
Financial Institutions	4	436,558	3.52%
Joint Stock Companies	20	130,674	1.05%
Individuals	1463	647,248	5.22%
Others	13	121,482	0.98%
Grand Total	<u>1505</u>	<u>12,400,560</u>	<u>100%</u>



## Pattern of Shareholding

Foreign Investors	<span style="color: red;">■</span>
Financial Institutions	<span style="color: blue;">■</span>
Joint Stock Companies	<span style="color: green;">■</span>
Individuals	<span style="color: cyan;">■</span>
Others	<span style="color: purple;">■</span>

# PATTERN OF SHAREHOLDING

As at March 31, 2018

Shareholders' Category	Number of Shareholders	Number of Shares Held
<b>Associated Companies Undertakings and Related Parties</b>		
Hino Motors Ltd. (Hinopak Motors Limited is Toyota Group Company and subsidiary of Hino Motors Ltd., Japan. Toyota Motors Corporation is the ultimate parent of the group)	1	7,357,665
Toyota Tsusho Corporation, Japan	1	3,678,833
NIT and ICP	1	436,242
Public Sector Companies & Corporations	-	-
Directors, Chief Executive Officer, and their spouses and minor children	-	-
<b>Executives</b>		
Mr. Nishat Zafar	1	120
Mr. Muzaffar Anjum	1	120
Mr. Naushad Riaz	1	120
Banks, Development Financial Institutions, Non-Banking Financial Institutions	1	286
Insurance Companies	-	-
<b>Modarabas and Mutual Funds</b>		
AFC Umbrella Fund	1	18,000
CDC - Trustee JS Islamic Fund	1	21,660
CDC - Trustee JS Islamic Pension Savings Fund-equity Account	1	2,960
CDC - Trustee JS Large Cap. Fund	1	2,000
CDC - Trustee JS Pension Savings Fund - Equity Account	1	1,440
CDC - Trustee NAFA Islamic Asset Allocation Fund	1	1,780
CDC - Trustee NAFA Islamic Pension Fund Equity Account	1	640
CDC - Trustee Pakistan Capital Market Fund	1	220
CDC - Trustee Pakistan Pension Fund - Equity Sub Fund	1	5,160
CDC- Trustee Alhamra Islamic Pension Fund - Equity Sub Fund	1	5,840
First Alnoor Modaraba	1	10
First Tri-star Modaraba	1	20
MC FSL - Trustee JS Growth Fund	1	31,400
<b>Shareholders holding 5% or more voting interest</b>		
Hino Motors Ltd., Japan	1	7,357,665
Toyota Tsusho Corporation	1	3,678,833
<b>General Public (Individuals)</b>		
a. Local	1460	646,888
b. Foreign	1	100
<b>Others</b>		
Amin Tai (Private) Limited	1	18,700
Artistic Milliners (Private) Limited	1	22,780
Axis Global Limited - MF	1	20
Azee Securities (Private) Limited	1	20
Eleven Stars Securities (Pvt) Ltd	1	49,000
Fawad Yusuf Securities (Pvt.) Limited	1	31,300
FDM Capital Securities (Pvt) Limited	1	1,000
Fikrees (Private) Limited	1	1,200
Hermes And Company (Pvt) Ltd	1	20
Khadija & Kassamali Investments(Pvt)limited	1	5,000
Loads Limited	1	150
M. M. Securities (Pvt.) Limited	1	420
Maple Leaf Capital Limited	1	1
Margalla Financial (Private) Limited	1	160
MRA Securities Limited - MF	1	120
Muhammad Bashir Kasmani (Private) Limited	1	160
Prosperity Weaving Mills Limited	1	600
S.Z. Securities (Private) Limited	1	2
Sherman Securities (Private) Limited	1	1
UHF Consulting (Private) Limited	1	20
N.B.P. Trustee Dept. Head Office	1	200
Trustee National Bank of Pakistan Emp Benevolent Fund Trust	1	1,633
Trustee National Bank of Pakistan Employees Pension Fund	1	46,549
GRO Banyan Partners LP	1	10000