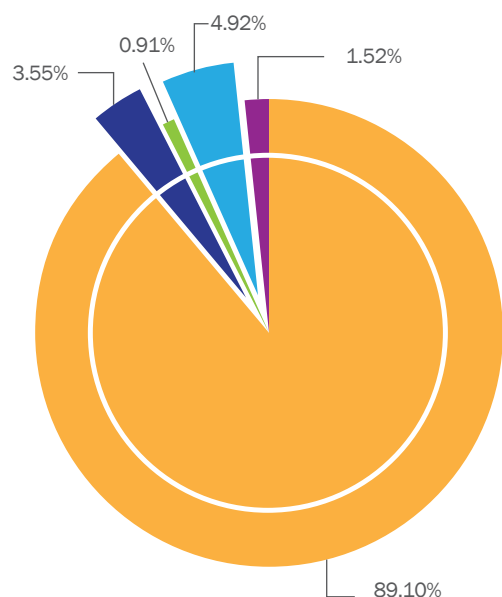


Pattern of Shareholding

As at March 31, 2017

Number of Shareholders	Shareholdings		Total Shares Held
	From	To	
780	1	100	17,398
522	101	500	87,803
47	501	1000	35,123
41	1001	5000	95,637
11	5001	10000	77,151
12	10001	100000	441,498
2	100001	1000000	609,452
1	3000001	4000000	3,678,833
1	7000001	8000000	7,357,665
1417			12,400,560

Shareholders' Category	Number of Shareholders	Number of Shares Held	Percentage of Holding
Foreign Investors	4	11,049,038	89.10%
Financial Institutions	5	440,618	3.55%
Joint Stock Companies	16	113,254	0.91%
Individuals	1377	609,448	4.92%
Others	15	188,202	1.52%
Grand Total	1417	12,400,560	100%



Pattern of Shareholding

Foreign Investors	89.10%
Financial Institutions	3.55%
Joint Stock Companies	0.91%
Individuals	4.92%
Others	1.52%

Pattern of Shareholding

As at March 31, 2017

Shareholders' Category	Number of Shareholders	Number of Shares Held
Associated Companies Undertakings and Related Parties		
Hino Motors Ltd. (Hinopak Motors Limited is Toyota Group Company and subsidiary of Hino Motors Ltd., Japan. Toyota Motors Corporation is the ultimate parent of the group)	1	7,357,665
Toyota Tsusho Corporation, Japan	1	3,678,833
NIT and ICP	1	440,002
Public Sector Companies & Corporations	-	-
Directors, Chief Executive Officer, and their spouses and minor children	-	-
Executives		
Mr. Nishat Zafar	1	120
Mr. Muzaffar Anjum	1	120
Mr. Naushad Riaz	1	120
Banks, Development Financial Institutions, Non-Banking Financial Institutions	1	286
Insurance Companies	1	200
Modarabas and Mutual Funds		
AFC Umbrella Fund	1	12,440
CDC - Trustee JS Islamic Fund	1	35,420
CDC - Trustee JS Islamic Pension Savings Fund - Equity Account	1	6,500
CDC - Trustee JS Large Cap. Fund	1	25,160
CDC - Trustee JS Pension Savings Fund - Equity Account	1	6,000
CDC - Trustee MCB Pakistan Islamic Stock Fund	1	500
CDC - Trustee NAFA Islamic Asset Allocation Fund	1	1,780
CDC - Trustee NAFA Islamic Pension Fund Equity Account	1	6,220
CDC - Trustee Pakistan Capital Market Fund	1	4,500
CDC - Trustee Pakistan Pension Fund - Equity Sub Fund	1	7,060
CDC - Trustee Unit Trust of Pakistan	1	1,720
CDC - Trustee Pakistan Islamic Pension Fund - Equity Sub Fund	1	6,200
First Alnoor Modaraba	1	110
First Tri-Star Modaraba	1	20
MC FSL - Trustee JS Growth Fund	1	38,760
Share holders holding 5% or more voting interest		
Hino Motors Ltd., Japan	1	7,357,665
Toyota Tsusho Corporation	1	3,678,833
General Public (Individuals)		
a. Local	1374	609,088
b. Foreign	1	100
Others		
Adam Securities Ltd. - MF	1	40
Amin Tai Securities (Private) Limited	1	18,700
Asian Securities Limited	1	9,120
Eleven Stars Securities (Pvt.) Ltd	1	45,520
Fawad Yusuf Securities (Pvt.) Limited	1	31,300
FDM Capital Securities (Pvt.) Limited	1	1,000
Fikree's (SMC - Pvt.) Ltd.	1	1,200
Hermez And Company (Pvt.) Ltd	1	20
Khadija & Kassamali Investments (Pvt.) Limited	1	5,000
Loads Limited	1	150
N.B.P. Trustee Dept. Head Office	1	200
M. M. Securities (Pvt.) Limited	1	500
Maple Leaf Capital Limited	1	1
Margalla Financial (Private) Limited	1	100
Prosperity Weaving Mills Limited	1	600
S.Z. Securities (Private) Limited	1	2
Sherman Securities (Private) Limited	1	1
Trustee National Bank of Pakistan Emp Benevolent Fund Trust	1	1,633
Trustee National Bank of Pakistan Employees Pension Fund	1	46,549